

**St. John Church**

Board of Directors

Monthly Meeting

November 20, 2017

**St. John Church**  
Board of Directors Meeting  
November 20, 2017

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Closed Business.....Appendix A

**St. John Church**  
**Board of Directors Meeting**  
**November 20, 2017**

**The meeting will be at 7:00 p.m. on the 3<sup>rd</sup> floor of the Ministry Center in Conference Room B.**

**Agenda**

- 7:00 p.m. – 7:15 p.m.
  - Opening Devotion – Ebenezer Satyaraj
  - Approval of October BOD and Congregational Meeting Minutes – Joe Luberda
  
- 7:15 p.m. – 8:15 p.m.
  - Board Report Discussion – Joe Luberda
  
- 8:15 p.m. – 8:45 p.m.
  - Financial Discussion – Jeff Cook
  - NEXT Capital Expenditure Phase 2 Discussion – Dion Garrett & Jeff Cook
  - Finance Committee Update – Scott Thompson
  
- 8:45 p.m. – 9:00 p.m.
  - Other Business – Joe Luberda
  
- 9:00 p.m.
  - Closing Prayer – Scott Thompson

St. John Board of Directors Meeting  
Church Board Room  
October 23, 2017  
7:00 pm

Attendees: Board Members Chris Arft, Karen Brown, Jeff Cook, Pastor Dion Garrett, Joe Luberda, Mindy Jeffries, Scott Thompson, and Neal Weber.

Excused: Marla Maloney, Scott Morris, Ebenezer Satyaraj

Joe Luberda, opened the meeting at 7:01 pm, and Jeff Cook started with a devotion based around Wisdom and the versus found in Proverbs 2-3. – Blessed are those who find wisdom, those who gain understanding, for she is more profitable than silver and yields better returns than gold. Jeff went on to state, when you're young you don't always take advice. Pray often and trust in God. He subsequently led the Board in an opening prayer.

Joe presented the minutes from the Board Meeting on September 18, 2017, for review. After discussion, a motion to accept the minutes was made by Pastor Dion, with a second by Chris Arft. A voice vote was held on the motion, and all members present voted affirmative.

Pastor Dion introduced Chris Toomey to the Board. Chris then led the Board through various discussions on Phase 2 of Next and Children's Ministry.

Chris discussed leading four listening groups for the upcoming Phase 2 of Next –Commons/Nursery environments. Chris shared with the Board the reoccurring themes from those meetings.

- Gathering Spaces
- Navigation
- Security

Chris shared information on the Middle School Fall Retreat. He noted the record attendance 141 total leaders and students. Chris reflected that over the past 3 years the spiritual growth and engagement seen in the Middle School Youth.

Next he praised Jonathan Shepherd and Pua Coffman for the work and energy they continue to bring to the ever-growing High School Ministry. He finished his report with the success of the Friday Frenzie Kick-off stating that of the 33 students that attended the event, 12 of the students had never been to the St. John campus before. Chris talked about St. John's making an investment into the environment and mentoring aspects and creating a more personalized relationship with the students for the recent success and the continued growth of the Youth Ministry.

Senior Pastor Report - Pastor Dion quickly went through the remaining reports and answered any questions and/or concerns from the Board.

Next discussed was a progress report from Pastor Dion on the Branding of St. John. He shared with the Board the vision for the new Brand platform for St. John. Sharing the brand promise: Bringing together imperfect people in pursuit of a whole life. He then went through the Pillars and Personality of St John and asked for feedback on the direction and ideas of the new branding project.

Jeff Cook provided a quick overview of Phase 2 of NEXT. Looking at this Phase to be more costly of the three - NEXT Phases. Jeff discussed using left over funds that are just sitting in the Mission 24/7 Fund as a way to help with this project. He went on to discuss the using this money will help save money by having both the Commons and Children's Ministry construction take place simultaneously and keep momentum moving forward.

A motion to seek congregational approval to use the remaining Mission 24/7 funds for costs associated with the renovation and improvement of the existing Children's Ministry space was made by Mindy Jeffries, with a second by Scott Thompson. A voice vote was held on the motion, and all members present voted affirmative.

Financial Review – Jeff discussed the financials stating that September was a break-even month. The Ministry Fund ended the month of September with a deficit balance of \$1,018. This deficit is \$153,870 favorable when compared to the budgeted deficit for the month of \$154,888. The FYTD deficit of \$120,139 is favorable to the budgeted FYTD deficit of \$311,138 by \$190,999. Giving in September of \$331,803 fell short of budgeted giving of \$343,783 by \$11,980. FYTD giving of \$1,035,170 is unfavorable to budgeted FYTD giving of \$1,132,888 by \$97,718. Monthly expenses of \$355,211 were favorable to budgeted expenses of \$526,212 by \$171,001. FYTD expenses of \$1,281,064 are favorable to budgeted FYTD expenses of \$1,580,808 by \$299,744. This expense savings consists of approximately \$237,700 (\$203,398 related to NEXT CapX) of expenses that may be spent later in the fiscal year. Had these expenses been incurred as originally budgeted the Ministry Fund would have a FYTD deficit of \$357,839 which would have resulted in a negative variance to budget of \$46,701.

Pastor Dion closed the meeting in prayer, and Joe adjourned the meeting at 9:25pm.

In His service,  
Neal Weber, Secretary

**St. John Spring Congregational Meeting**  
**1<sup>st</sup> Floor Next Gen Building**  
**October 23, 2017**  
**7:00 pm**

Joe Lubberda, President, opened the meeting at 7:03 pm.

Pua Coffman delivered devotion. She wanted us to celebrate God and had the congregation thank nearby seated members for being here. Next, she had everyone share why they celebrate St. John. She then led us in a celebration wave. She reminded us that we had important work to do before Christ Jesus returned. Lastly, she wanted us all to “treat ourselves” to something in celebration of the glory of God.

Board of Directors Report - President Lubberda then went over the agenda for the meeting. Afterwards he introduced all attending Board members: Chris Arft, Karen Brown, Jeff Cook, Pastor Dion Garrett, Mindy Jeffries, Marla Maloney, Scott Thompson and Neal Weber. Not attending from the board: Ebenezer Satyaraj, Scott Morris due to prior conflicts. President Lubberda then explained the new Board nomination process. Members may now nominate themselves.

Financial Report - Jeff Cook then proceeded with a “brief” financial report on the fiscal year ended June 30, 2017. Total ministry fund ended the year with an actual surplus of \$404 thousand compared to a budget surplus of \$4 thousand. Individual ministry fund performance is as follows:

000s	Budget	Actual
General offering	\$4,524	\$4,495
Other income	\$ 517	\$ 559
Ministry Expenses	\$2,122	\$2,044
Operating expenses	\$2,555	\$2,589
NEXT CapX Provision	\$ 360	\$ 17
Surplus/(Deficit)	\$ 4	\$ 404

Jeff then presented a 10-year trend on the ministry fund’s budget and actual performance. For the last three years, actual offerings have exceeded budgeted offering due to the commitment and generosity of the congregation. Jeff also presented results from the first quarter for the fiscal year ended September 30, 2018, which shows a net deficit of \$120 thousand. Notwithstanding God’s provision for His mission, St. John staff is always mindful to be good stewards of their resources and as a result, church expenses are \$97 thousand below budget. Additionally, the School Fund has been improving and also resulted in a favorable actual surplus of \$83 thousand compared to the budgeted deficit of \$69 thousand. (Applause) Lastly, Jeff displayed his favorite graph on the steady decline of the church’s debt from \$11.8 million in 2008 to \$6.3 million in 2016. An additional payment of \$365 thousand will be made in December 2017 to further reduce the debt to \$5.9 million. Jeff ended the discussion that all the financial data is available on the church website STJSTL.NET.

NEXT Progress Update – Pastor Garrett reviewed the process and gave highlights of progress made on Phase One of the NEXT campaign. Phase One had a \$445 thousand budget, which included:

- New sound system – \$180K
- East and west stained glass window blinds – \$35K
- Improvements to the sanctuary along with new carpet (currently on backorder), – \$230K

Good news was that Phase One was coming in on budget. Pastor Dion was hopeful that all would be completed by late November or before Christmas. (Applause).

Phase Two of the NEXT campaign would focus on the Commons and Nursery area.

**Improvements planned for the Commons:**

- Include creating an inviting main front entrance
- Creating spaces for people to gather
- Improve wayfinding
- Step up a high standard of Biblical hospitality

**Plans for the Nursery:**

- Increase the visibility for Children's Ministry
- High value for kids
- Increase wayfinding for Children's Ministry
- Better security

Currently, \$885 thousand is estimated for both the sanctuary and nursery improvements; however, final designs and costs are not yet finalized. Pastor Garrett emphasized that the church will not assume any additional debt for the NEXT campaign and that the church would make improvements based on available financial resources as committed during the campaign.

Pastor Garrett then gave a spending breakdown on the 2007-2009 Mission 24/7 Campaign. Total funds collected equaled \$3,025,912 million. Campaign funds were used to retire debt, Future capital expenses and start-up capital expense. He then presented an opportunity for the congregation to complete Phase Two right while saving money and time. Pastor Garrett would love for us to finish construction in this more favorable season so we can maximize our efforts and move onto the next phase.

The 2007-2009 Mission 24/7 campaign raised \$3,025, 912, and after debt retirement of \$2,209,633, and another additional \$238,290 spent on capital expenditures the fund balance equals \$577,989. Phase Two has an \$885 thousand budget; however, these funds won't be collected until 6/30/2018. Because our project does not align with our fiscal cycle, Pastor presented that the church use monies available from the Mission 24/7 campaign of \$577,989 towards finishing the Phase Two improvement plans in this season in advance of the original timeline. The board is confident that we will be able to replenish the Mission 24/7 funds with NEXT pledges forthcoming. The board of directors has approved this action; however, the congregation would need to take a vote on this matter. Pastor Garrett then asked President Luberda to come up and lead a question and answer session on this proposal.

President Luberda then shared an experience where he invited a friend to attend the OktoBrofest and he asked what kind of church is this...a Catholic church? So President Luberda was emphasizing that we need to do a better job of communicating who we are and that is the objective of this branding effort.

Pastor Garrett then closed with a prayer asking Father God to encourage us to be bold and do more than the temporal things that other churches are doing. The meeting adjourned at 8:57 pm.

Respectfully submitted,  
Neal Weber, Secretary

# Senior Pastor Board Report

Dion Garrett

November 2017

## **Growth, Health & Unity**

I was blown away by the positivity of the October congregational meeting. We had the strongest attendance for a regular meeting in recent memory and the spirit of the meeting was nothing short of Spirit-led. I am grateful to see our body energized around what God is doing and eagerly leaning into our future mission. That experience mirrors the excitement and optimism, the passion and gratitude that permeates our monthly Getting Started experiences, our baptism stories, our Inspired services, and numerous emails and conversations people have with our staff. God's Spirit is active here and good fruit is being produced as evidence of His presence and favor. I'm so grateful for this season of growth, health, and unity.

## **NEXT Campus Updates**

**Phase 1 (Sanctuary)** is almost complete. Creating our custom screenwall has been challenging, you can't go out and buy something like we're installing (who said we are conventional?) but once we have it, it's going to be a great improvement! As we wrap up this month, we are moving full speed ahead to PHASE 2!

**Year End Giving** We have several tactics in place to encourage strong year-end giving. Donor lunches, walking tours of what we hope to see in Phase 2, architectural renderings, letters and other media are all planned over the two month window of Nov-Dec to encourage people to be generous! Although we are slightly behind budget, I feel very optimistic about our ability to accomplish our goals set through NEXT.

## **Our Reputation & Identity (Brand)**

We are making plans for "Brand Town Hall Meetings" in January 2018. These will be open to the congregation at large to catch them up on what we've been working on regarding branding. We will share more of the research process and results from our Summer 2016 research, provide a glimpse of our Brand Platform and answer questions about what we're doing and why we're doing it.



# Worship Board Report

## Brent Hunsinger - Team Leader

### November 2017

#### Overview:

What an exciting time to be a part of what God is doing here at STJ. As we are starting to see more and more fruit from the commitments made to the NEXT initiative, God is at work in some exciting ways. In October we were in a series entitled Where is God when...? This series dealt with what is God is doing when our life circumstances make him feel far away. We asked people to text in questions related to each weekly topic & the teaching pastor would then answer their questions live within the message. The questions that came in were heart felt, honest, and thought provoking. However, our pastors handled the questions in a very transparent and open manner. This series came at a time that could only be explained as God's timing. On October 1<sup>st</sup>, as you know, there was a mass shooting in Las Vegas, and the weekend message topic (which was chosen months prior) was Where is God when evil wins? Pastor Dion led us in a meaningful message and also fielded some tough questions surrounding the shooting. It's times like this, when you can see in an undeniable way the need of people to hear the good news of the Gospel. Also, to know that God is at work thru STJ, to encourage and bring truth in dark places.

We hosted a 500-anniversary reformation event, at the end of October, that was an uplifting celebration of the movement of God through his church and his people. It was a great afternoon of singing, scripture, prayers & even a few Lutheran jokes (provided by our senior pastor). Overall, a great way to come together and give thanks for the heritage and history of our faith.

Sounds of Christmas rehearsals (our community Christmas production) are underway. It's shaping up to be a truly excellent production. We have some exciting new talent and marketing in place this year to assist in spreading the word and to better reach people in the St. Louis area. One new marketing avenue we are utilizing is social media ads and YouTube advertising. This has increased our community exposure and we are hopeful that this translates to more people attending Sounds this year, than ever. As one of our goals in NEXT is to Pursue people like never before, we are prayerful that this production will help support that goal and ultimately produce life change in individuals and families. Continue to be in prayer for all of the opportunities ahead of us in this upcoming Advent & Christmas season.

-Make sure to check out news in this report about **student band, appreciation event, installation of our new sound system, sanctuary construction project.**

#### Music Ministry:

- I am consistently reminded what I do at St. John matters to the people we serve. Our leadership keeps that in front of the staff in new and creative ways and I don't always know if they have to. I receive confirmation that what we are doing and the goals we are pursuing are right on target. However, once in a while I get a divine glimpse into how God is working...a clear image of just how special St. John is and the implications that it has on our community.
- In the month of October, we were lead in music worship by our students from our **student band**. While Ellie, Gracie, Brenna, and Austin (my man Austin), were leading vocally I caught sight of where these students have grown from...to what is before me now and I am floored. In addition to the vocalists were the instrumentalist, some of the most talented I have ever met...and they are students in middle school and high school. Jaime was playing piano, Charlie was on keys, Julia was playing the acoustic guitar, Katie was on bass, Josh on electric guitar and Dalton on the drums. I really had one of those moments where I vividly remembered

these guys a few short years ago, that had never been in a band or played with other people. And here are these students, not just playing songs...but praising God and leading hundreds of people in God honoring worship! And now to see them just killing it is truly a humbling experience...wow.

### **Technology Production Ministry:**

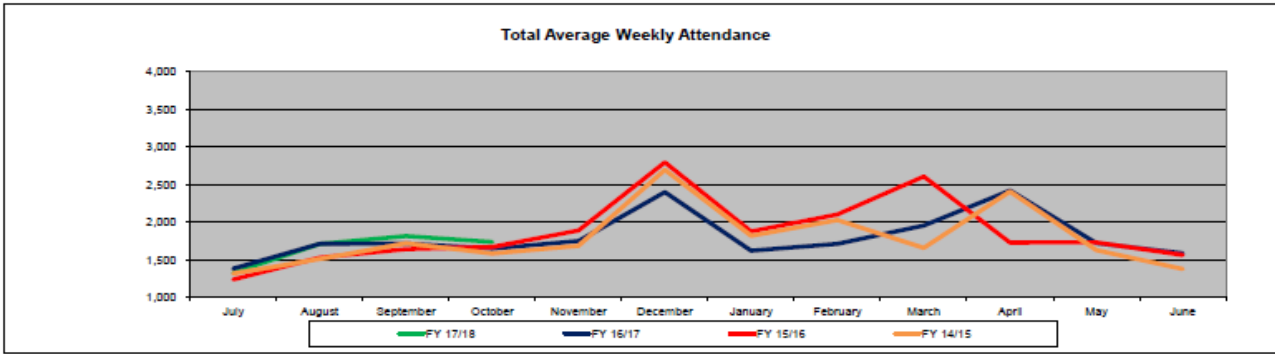
- We kicked off October with an **appreciation event** for our Tech volunteers. In order to engage our many student volunteers, we threw a LAN party where the team got together to play video games and eat. It was great fun & also a unique way to honor the many hours our student production volunteers devote to creating or weekend services, events & productions!
- The Tech Production team got very busy in October with the **installation of our new sound system**, as part of the NEXT initiative. We are very excited to now have a new system in place that gives us even coverage and greatly improved clarity of the both spoken word and music.
- Support for the OktoBROfest outdoor event, providing lighting and sound for the event to engage our community and to help provide a warm and welcoming environment for guests.
- The Tech team also continued to work on the **sanctuary construction project**, including working with the electrician on the installation of new power, audio, video, lighting, and data cable to make the new platform more flexible and purposeful.

### **Metrics attached**

## Worship Metrics October 2017



MISC. WORSHIP (Monthly #s & FYTD Cumulative)										
Audio Message Downloads	227	157	164	181	324	(143)	729	1,164	(435)	
ATTENDANCE (Monthly & FYTD Averages)										
Live Stream Hits (avg/weekend)	284	325	341	355	295	60	326	282	44	
5:00 pm Saturday	193	209	180	182	192	(10)	191	202	(11)	
9:00 am Sunday	427	448	506	401	438	(37)	446	457	(12)	
10:45 am Sunday	399	500	447	456	443	13	451	476	(25)	
9:00 am Children's	21	123	137	113	102	11	131	87	45	
10:45 am Children's	9	88	96	101	89	12	74	67	7	



	July	August	September	October	November	December	January	February	March	April	May	June
FY 17/18	1,326	1,709	1,814	1,794								
FY 16/17	1,381	1,711	1,714	1,848	1,747	2,399	1,818	1,711	1,954	2,420	1,720	1,585
FY 15/16	1,236	1,627	1,639	1,669	1,888	2,795	1,876	2,101	2,607	1,727	1,728	1,561
FY 14/15	1,315	1,608	1,718	1,581	1,886	2,695	1,817	2,027	1,868	2,407	1,828	1,376
CY vs. PY	(56)	(2)	100	88	(1,747)	(2,399)	(1,618)	(1,711)	(1,954)	(2,420)	(1,720)	(1,585)
CY vs. PY %	-4.06%	-0.12%	5.83%	5.35%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%

**St. John Church**  
Board of Directors Meeting  
November 20, 2017

**Membership Changes – October 2017**

**New Members:**

**Information:**

Mr Alando Dixon  
Mr. Tony & Mrs. Tina Feissle  
Ms. Stephanie Romano

**Transfer:**

Mr. Gary Berger

**Reaffirmation:**

None

**Released Members:**

**Transferred Out:**

None

**Released by Request: \***

Ms. Jessica Brady  
Mrs. Ivy Filson © Samuel & Emma  
Mr. Jonathan Funke  
Mr. Blake & Mrs. Lisa Grossenheider  
Ms. Judy Hardebeck  
Miss Amanda Johnson  
Mr. Jacob & Mrs. Julie Jones © Ella  
Mr. Alec Kirchhoefer  
Miss Jenna Kirkpatrick  
Mr. Shane Kirkpatrick  
Ms. Judie Miles © Anna & Megan Kremer  
Miss Melissa Landvatter  
Mrs. Shelly Mangels  
Mrs. Karen Marino  
Mr. Aidan Murphy  
Mr. Kyle Reiter

Ms. Amy Rosell  
Ms. Christina Rosell  
Mr. John & Mrs. Jan Schierholz © Christine  
Miss Tiffany Schmidt  
Miss Annie Skornia  
Mr. Nicholas Skornia  
Mr. Josh Silvey  
Mr. Austin Sorenson  
Mr. Joel Sorenson  
Mr. Chris Stier  
Mr. Michael & Mrs. Kristen Swearngin ©  
Charlie  
Mr. Kelly & Mrs. Karen Tripp  
Miss Alexa Troutman  
Miss Alison Werner

**Official Acts:**

**Baptisms:**

Matt Young (10-01-2017)  
Dylan Young (10-01-2017)  
Brooklyn Young (10-01-2017)

(© = children)

**St. John Church**  
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Grant Runyan (10-08-2017)  
Kiefer Margalski (10-21-2017)  
Taylor Barhorst (10-22-2017)  
Eleanor Jameson (10-29-2017)  
Sarah Lawrence (10-29-2017)  
Porter Elmore (10-29-2017)  
Kara Sorcic (10-29-2017)  
Lydia Sorcic (10-29-2017)

**Weddings:**

Danielle Marquard & Cameron Yuan (10-14-2017)  
Rachel Jennerjohn & Benjamin Larson (10-21-2017)

**Funerals:**

Karen Bausch (Death 10-08-2017; Funeral 10-13-2017)  
Joan Reiske (Death 10-26-2017; Funeral 10-31-2017)

\*released by request due to Guidebook Directory updates

# LIFEjourney Board Report

## Chris Toomey

### November 2017

#### **Children's Ministry:**

##### **Friday Frenzie LARGEST ATTENDANCE ON RECORD:**

- Our Friday Frenzie for 2017 has exploded! October brought 77 kids!
- 39 of those kids had never come to Friday Frenzie before.
- 9 kids had never been to our campus for any other event.
- We had *spooktakular* fun and kids received the message that God made them, loves them and wants to be in a relationship with them.

#### **Parent Survey:**

- Every October we send out a survey to gain feedback from parents regarding our CM programming. This gives us enough time on the remainder of the school year to tweak areas that need attention.
- We have once again received outstanding reviews that our CM performs with excellence.  
**Quotes:**
  - "This is more than a "Sunday School" program. CM goes above traditional programs and truly invests resources, time and money to spiritually developing children."
  - "You all are doing a great job! It's evident there's a passion for CM and helping children establish a relationship with Jesus."

#### **Volunteer Recruitment:**

- Once per quarter our team does an analysis of attendance and notes any families who come about twice per month or more and do not serve at STJ.
- We noted 30 families who have started attending regularly but were not plugged in to STJ by serving.
- Our team reached out to those families to help them get connected by serving and 20 parents were added to our volunteer team serving in the roles of Computer Check-in, Classroom Assistance, or Substitutes.

#### **Children's Ministry Volunteer Family Wagon Ride:**

- We held our 3<sup>rd</sup> annual wagon ride where we get to know the families of those we serve with each week.
- Our attendance grew to 80 people this year making it necessary to double the amount of rides because there wasn't enough room on the wagon.
- Many of those who attended were new volunteers who had been recruited that month. This was a huge benefit as they were able to gain increased feeling of connectedness due to the informal setting and fellowship.
- A big thank you to Mary Bellrose with Fahr Greenhouses for hosting once again!

#### **Student Ministry:**

##### **Middle School Retreat**

- October is always special in student ministry because we go on our annual Middle School Retreat.
- We took 117 students and 142 people total to Lake Williamson retreat center.
- 30 more students than last year! And, we brought more high school co-mentors/band members than ever!

- It was especially evident this year that our worship culture in music has taken huge strides forward with students engaging at a level none of us fully expected.
- Our returning speaker Dan Kreiss lead us through our theme, “a smooth sea never made a skilled sailor,” exploring how we can grow from the storms in our lives. Students leaned into Jesus in a powerful way, trusting him to lead them through life’s storms. These messages created great conversations between small groups, and we saw many students taking steps on their life journey.
- A main priority of ours is to create an environment at the Middle School Retreat that is a “greenhouse” for relationships to grow between students and mentors. We have already seen evidence of this at CORE.

### **Hospitality:**

#### **Hospitality Training**

- October contained two trainings for different groups of Hospitality volunteers.
- At a Communion training, we trained four new servers that have since joined their teams and had a successful first serve opportunity!
- Also, all of the Frontline team volunteers received another “Good to Go” training video.
- These have been extremely helpful in getting information to the volunteers in a timely manner and allowing them to watch on their own time. The feedback has been wonderful!

#### **Weddings and Funerals**

- St. John pastors officiated two weddings in October. One was an on-site wedding and the other off-site.
- We hosted two funerals in October. These small outreach opportunities continue to show us how God can move in many different ways.

#### **Metrics Attached**

# LIFEjourney Metrics

## October 2017

All YTDs for fiscal year July 1- June 30

\* Average weekly attendance

	July 2017	August 2017	September 2017	October 2017	Oct-16	17/18 FYTD	16/17 FYTD	FYTD TREND
<b>CHILDREN'S MINISTRY</b>								
Nursery*	19	28	24	33↑	31	26	30	(4)
Preschool*	11	44	35	46↑	41	34	44	(10)
K - 5*		139	117	140↑	118	132	119	13
New Children's Min Registrations	7	39	20	8↓	20	19	24	(5)
Nursery Unique Participants	35	44	46	56↑	54			
Preschool Unique Participants	21	66	35	38↑	24			
K-5 Unique Participants		236	238	265↑	246			
<b>MIDDLE SCHOOL MINISTRY</b>								
6th grade CORE*			37	40↑	24	39	23	16
7th grade CORE*			36	32↓	32	34	32	2
8th grade CORE*			50	58↑	32	54	32	22
New CORE Registrations			72	7↓	9	79	92	(13)
<b>HIGH SCHOOL MINISTRY</b>								
9th Summit*			17	12↓		15		
10th Summit*			11	9↓		10		
11th Summit*			13	13		13		
12th Summit*			1	0↓		1		
<b>BAPTISMS</b>								
Infants/Children	3	6	0	8↑	5	17	17	0
Students (6th-12th grade)	1	0	0	2↑	1	3	2	1
Adults	1	0	1	1	1	3	1	2
Baptism Class	0	3	3	4↑	4	10	6	4
<b>MEMBERSHIP</b>								
Getting Started (no class in December or July)	0	15	7	5↓	16	29	29	0
New Members	1	14	4	5↑	14	24	26	-2
Guest Registrations	12	11	8	4↓	5	35	23	12

**Notes:**

1. YTD information for Unique Participants will be completed at the end of the fiscal year.



# Groups and Care Team Board Report

Doug Mauss –Team Leader  
November 2017

## **Life Transitions and Care:**

- We've begun recruiting leaders for the Care Group spring season.
- Pastor Rogers is in the process of starting a new chapel service at Briarcrest, as well as recruiting volunteers at each facility to help invite residents to his chapel services, in order to increase engagement.

## **Adult Groups and Studies:**

- The Men's leadership team has begun planning for our next BRO event, Casino BROyale. The goal is to increase involvement for IronMen guys in planning and running the event.
- House Church initiative: two couples have agreed to run a limited "community engagement" experiment for the next two months in their neighborhoods.
- All participants from the last Getting Connected have been given opportunities to connect.
- We're working to revamp the Getting Connected event for January, to make it even more welcoming, and to allow for it to become a more prominent and highly attended event.
- Pastor Doug is currently recruiting new LifeGroup leaders for the Spring.

## **Metrics attached**

Groups and Care Metrics  
October 2017

	July 2017	Aug 2017	Sept 2017	Oct 2017	17/18 FYTD	16/17 FYTD	FYTD TREND
<b>LIFE TRANSITIONS</b>							
DivorceCare (February - May & October - January)	0	0	0	9	9	17	(8)
GriefShare (February - May & September - December)	0	0	12	15	15	26	(11)
Cancer Companions	0	0	11	13	13	0	13
Employment Workshop	0	0	15	0	15	13	2
Pre-Marital	4	6	0	2	12	8	4
Financial Peace University	0	0	11	11			
Daniel Plan	0	0	11	11			
<b>ADULT GROUPS &amp; STUDIES</b>							
Small Group Participants	209	209	223	223			
# Small Groups	25	25	26	26			
Iron Men Participants	94	94	94	94			
# Iron Men Groups	12	12	12	12			
Bible Study Participants	9	0	134	134			
# Bible Study Groups	1	0	5	5			
Trailblazers	n/a	n/a	27	24			
*New Connections	5	6	1	6	18	0	18
<b>CARE</b>							
Personal Visits	33	40	37	44	154	104	50
Phone Contacts	36	31	34	37	138	148	(10)
Other (Chapel, Bible Study)	30	12	31	28	101	145	(44)
Care Matters added to Database	29	32	48	9	118	85	33
<b>GROWING DEEPER **</b>							
Average Daily emails sent	2313	2312	2328	2353			
Average Daily emails opened	383	384	375	386			
Printed Copies	100	100	100	100			

\*New metric added July 2017, not tracked previous fiscal year.

\*\*New metric area added July 2017, not tracked in metrics reports previously.

# Community Engagement Team Board Report

David Jameson –Team Leader

November 2017

## Community Outreach:

- Mandy Branch and David Jameson were invited to meet with two Principals and two social workers from Marquette High School to see if there is a way that St. John can come alongside any Marquette students who go through significant trauma and need community and support. We all agreed that our High School ministry and mentors would be a resource that Marquette could informally recommend. Mandy and David also said that they would do some digging to see if the counselors that we refer people to here at St. John would have some flexibility to offer low-cost counseling for students from Marquette. While there was no formal partnership, we were honored to be considered a community resource for them and we will continue to develop this relationship with the staff at Marquette.

## Needs:

- In October, CIA assisted 2 new families. Apartments in the area are now starting to refer residents to St. John if they are in need of financial assistance. Because of this, we are getting increased diversity of clients and a higher intake. One woman we helped with rent is an employee of St. Louis City public schools and advocates for children who don't have the tools they need to succeed. We, again, had the chance to partner with St. Vincent and cover a rent payment for a woman that they are working with. Lastly, we received a request from an Iron Man group here at St. John to help a local business. They have an employee who lives in St. Louis City and needed a car to get to work. They raised enough money to get him a car but now it needs a new transmission. They are asking Christ in Action to assist with part of the repair cost. We have another great chance for a new partnership with another church and to serve a West County small business.

## Local Missions:

- This month, we have been communicating intensively with the Bryan Hill staff about their event, "Showing Thanks the Bryan Hill Way." Once again, we will be helping them with this event by providing 90+ volunteers and serving a banquet-style Thanksgiving lunch in order to bless the families of Bryan Hill. Not only that, but this year we are encouraging our volunteers to eat with the families so that we can continue building relationships and tearing down cultural divides. It is shaping up to be another great event!

## National / International Missions:

- The 2018 Cambodia team met for a third time. The team of 8 is strong and committed, and the planning and coordinating with the staff at Stronghold Cambodia is underway as well.
- Tara Reimann joined our staff as the new Missions and Community Engagement Coordinator! We couldn't be happier to have her on our team. She will be leading our national and international mission efforts, assisting with all local missions, and giving administrative support to the community engagement team. Her skills and passions will lend themselves well to the needs of this role, and we are excited to see her mesh with our staff and contribute to our mission.

## Metrics attached

Community Engagement Metrics  
October 2017

	July 2017	Aug 2017	Sept 2017	Oct 2017	17/18 FYTD	16/17 FYTD	FYTD TREND
<b>NEEDS</b>							
New Cases	1	2	2	2	7	14	(7)
Continuing Cases	5	3	4	5	17	26	(9)
*Returning Cases	0	0	0	0	0	0	0
Resolved Cases	5	2	2	1	10	22	(12)
CIA Alert Team Members	256	257	256	255	257	251	6
<b>MISSIONS</b>							
Cambodia Mission Trip	0	0	0	0	0	0	0
Belize Trip	33	0	0	0	33	30	3
Wyoming Trip	11	0	0	0	10	16	(6)
Disaster Relief Trip	0	0	0	0	0	0	0
HS Mission Trip	20	0	0	0	20	20	0
Nicaragua Trip (new in 2017)	0	0	0	0	0	n/a	11
**Local Projects (# Volunteers)	48	23	0	15	86	82	4

\*Newly added category-May 2017

\*\*This line reports volunteers involved in local projects such as the Thanksgiving Banquet at Bryan Hill Elementary, the Christmas Store at Bryan Hill, Serve St. Louis, etc.

**Business & Operations Board Report**  
Tracy Dunn, Business & Human Resources  
Carol Wyatt, Communications & Facilities  
November 2017

**Accounting & Human Resources & IT:**

- Full-time employee of St. John Church & School completed the 2018 Open Enrollment process.
- Installed three new UPS battery back-ups and a new switch with approved e-rates funds with St. John paying 60% and the USAC grant covering 40%. This was originally budgeted and scheduled for September, but the shipment of parts were delayed.
- Installed a secondary on-site backup NAS located in the Next Generation Building.
- Accounting Department supported the Shelby mailing needs for the Student Ministry department due to the Administrative Assistant being out on medical leave.

**School of the Arts:**

- Jam session planning and organizing instead of the fall recital.
- Possible new voice instructor is being explored.

**Food Service:**

- Filled the open part-time school lunch position and utilizing accounting assistance to cover for the cashier who is out on medical leave.
- School Lunch Income is lower than budgeted as we budgeted for 112 lunches a week and we averaged only 90 for the month of October. Early Childhood participation is lower than anticipated and we are reaching out to the EC Director to find ways to encourage participation. The average amount spent per child is lower than budgeted as there are fewer students available in grades 3 – 8 to purchase the extra items.

**Communications:**

- The first round of Facebook, Instagram and Google Adwords began running in late October for Sounds of Christmas and the School Open House.
- Knowing that the MOPS ministry is an important front door of the ministry, we continue to support them in their weekly meetings and for their fund-raising events. Better integration is occurring with them as we supply Next Step slides to them so they can better engage their participants in events happening on our campus.
- We beat our deadline by one week for the Guidebook Publishing Directory that is supplied to us free of charge. This will allow the directory to arrive in homes in late 2017/early 2018.
- Our efforts in SEO are paying off. From the fix provided by our website provider to the additional time being spent on it in the CMS, we are beginning to see both the church and school pull up higher in organic searches. There is also an accompanying effect created by the Google Adwords.

**Facilities:**

- We continue to replace lights across the campus as part of the Ameren UE rebate program. Over the past several weeks, new lamps have been installed in the Commons hallway helping to make this space much brighter and welcoming. As we move through the renovation process

of this space, consideration needs to be given on energy efficiency if these fixtures are replaced.

- The staff weight room is in the process of being repainted. This is another one of those long-neglected spaces. After the painting is completed, carpets will be cleaned, and we'll work with the staff and Communications to replace signage in the room.
- Support, especially in the way of weekly cleaning, was provided for the cleaning of the sanctuary as well as the removal and replacement of pews to allow lifts to move about for the installation of the sound system and motorized shades.
- Bids and background information are being gathered for some long-term project mitigation including the continuing seepage of water into the Next Generation Center Lower Level, the settling of the sidewalk outside the gym, and the water seepage issue at the east entrance.

**Metrics attached**

Business/Operations Metrics  
October 2017

	July 2017	aug 2017	Sept 2017	Oct 2017	17/18 FYTD	16/17 FYTD	FYTD TREND
<b>Business</b>							
<b>GENERAL FUND DONOR SUPPORT</b>							
Total Unique Giving Units	795	813	788	817	3,212	3,113	99
Donors \$500 to \$1,000	164	165	136	163	628	524	104
Donors \$1,000 plus	69	58	59	73	259	191	68
New Donors	10	6	17	23	56	41	15
Unique online givers	412	400	406	420	1,641	1,373	268
<b>HUMAN RESOURCES</b>							
Full-time school	19	19	19	19	19	21	(2)
Part-time school	40	49	49	48	47	56	(9)
Full-time church	27	27	27	28	27	26	1
Part-time church	25	21	22	23	23	23	0
Total employees	111	116	117	118	116	126	(10)
<b>TECHNOLOGY</b>							
Workstations in service	169	146	151	143	152	169	(17)
Helpdesk tickets	75	76	46	55	252	307	(55)
<b>FOOD SERVICE</b>							
School lunches served	n/a	790	1,531	1,812	4,133	5,038	(905)
<b>SOTA</b>							
Instructors this session	11	11	11	11	11	11	0
Disciplines (Instruments) this session	6	6	6	6	6	6	0
Students this session	58	58	98	102	89	71	18
<b>Operations</b>							
<b>WEBSITE</b>							
Total Visits	7,639	8,890	8,158	8,245	32,932	34,071	(1,139)
% Unique Visitors	42%	38%	38%	38%	39%	40%	(1)
Referral Traffic	14%	11%	12%	12%	12%	11%	1
Direct Traffic	32%	36%	33%	33%	33%	35%	(2)
Search Traffic	47%	45%	46%	47%	46%	47%	(1)
<b>SOCIAL MEDIA - CHURCH</b>							
Facebook - Total Followers	1,111	1,123	1,166	1,192	4,592		
Facebook - Video View	4,522	1,604	3,125	9,300	18,551		
Facebook - Paid Ads	N/A	N/A	N/A	2	2		
Twitter - Number of Posts	33	142	113	91	379	588	(209)
Twitter - Followers	N/A	N/A	195	196	391		
YouTube Subscribers	21	19	12	24	76	75	1
YouTube Likes	70	30	4	50	154	90	64
YouTube Shares	90	77	58	102	327	289	38
<b>SOCIAL MEDIA - SCHOOL</b>							
Facebook - Total Followers	353	370	382	398	1,502		
Facebook - Video Views	9	468	10	0	487		
Facebook - Paid Ads	N/A	N/A	N/A	0	0		
Twitter - Number of Posts	4	11	16	20	51	112	(61)
Facebook - St John School Family Closed Group	N/A	N/A	396		396	N/A	396
<b>FACILITIES</b>							
Number of work orders received	112	136	150	187	585	477	108
Number of work orders completed	123	161	155	159	598	438	160
Number of work orders outstanding	44	19	14	42			

\* General Fund Dornor Support, Human Resources, SOTA and Technology workstation FYTD's are averaged

# School Ministry Board Report

## Scott Osbourn

### November 2017

#### **Continuous School / Staff Improvement:**

- Teachers are beginning a review of our K-8 Math Curriculum.
  - Teachers and administration are preparing to spend time in December PD to identify STJ Math Standards after reviewing National, State and LESA standards.
- Professional Development in November focused on update of out-facing curriculum Science Standards for our community and the study of an instructional strategy known as Essential Questioning.
- The SAT Team is beginning to help identify and launch a parent survey.
- STJ PTL hosted and ran a successful Trunk or Treat Event
- STJ School hosted a successful Thanksgiving Feast for Families on November 17.

#### **Administrative Adjustments / Progress:**

- STJ hosted and ran a family fun night with a STEAM theme for EC4 and Kindergarten families. Over 40 families attended the event. Open House flyers were given to families at the event.
- Open House flyers were passed out to EC4 student the week of Open House.
- A new promotional video was created and shared at the Open House. The video was led by an STJ parent.
- Updates to the STJ Snapshot, a marketing communication piece, were created and shared at the Open House.
- STJ hosted and ran an Open House on November 16.
  - 9EC families attended.
  - 7 K-8 families attended.
- The 2017-2018 Annual Fund is being officially launched in November.
- Preparations and marketing for our upcoming Admissions Open House.
- One student unenrolled in Grade 2 due to learning needs.
- Administration PD attended at UMSL with focus on Teacher Evaluations and best instructional practices.
- The administrative team is outlining steps to communicate school values to families in grades 3-5 through parent meetings and discussions in December.



School Ministry  
October 2017

	July 2017	Aug 2017	Sept 2017	Oct 2017	Oct 2016	TREND
<b>SCHOOL MINISTRY</b>						
Early Childhood Enrollment	153	153	152	152	132	20
Kindergarten - 8th Grade Enrollment	183	183	182	184	217	(33)
Total Enrollment	336	336	334	336	349	(13)

**St. John Church**  
**Financial Analysis Notes**  
**Period Ending October 31, 2017**

**Consolidated Balance Sheet**

- No variances of note.

**Ministry Fund**

**Overview**

The Ministry Fund ended the month of October with a deficit balance of \$107,028. This deficit is \$250,104 unfavorable when compared to the budgeted surplus for the month of \$143,076. The FYTD deficit of \$227,795 is unfavorable to the budgeted FYTD deficit of \$168,062 by \$59,734. Giving in October of \$405,517 fell short of budgeted giving of \$471,583 by \$66,066. FYTD giving of \$1,440,687 is unfavorable to budgeted FYTD giving of \$1,604,471 by \$163,784. Monthly expenses of \$553,475 were unfavorable to budgeted expenses of \$367,789 by \$185,686. FYTD expenses of \$1,835,167 are favorable to budgeted FYTD expenses of \$1,948,597 by \$113,430. This expense savings consists of approximately \$55,100 (\$35,000 related to NEXT CapX) of expenses that may be spent later in the fiscal year. Had these expenses been incurred as originally budgeted the Ministry Fund would have a FYTD deficit of \$282,895 which would have resulted in a negative variance to budget of \$114,833.

**Pastoral Office**

- No variances of note.

**Operations**

- Facilities reported a negative variance to budget in October of \$171,722 due to \$169,239 of expenses related to NEXT Capital Improvements that were budgeted in previous months. FYTD Capital Improvement expenses of \$285,841 are favorable to budgeted expenses of \$320,000 by \$34,159.
- Technology reported a negative variance to budget of \$15,777 due to \$16,633 of hardware purchases that were incurred but had been budgeted in previous months.

**Community Engagement**

- No variances of note.

**LIFEjourney/Next Generation**

- No variances of note.

**School Fund**

**Overview**

The School Fund ended the month of October with a deficit balance of \$11,646 which is favorable to the budgeted deficit of \$21,644 by \$9,998. The FYTD surplus of \$25,507 is favorable to the budgeted FYTD deficit of \$8,726 by \$34,233. Monthly income of \$171,360 exceeded budgeted income of \$166,454 by \$4,906. FYTD income of \$719,707 is favorable to budgeted FYTD income of \$698,356 by \$21,351. Monthly expenses of \$183,006 were favorable to budgeted expenses of \$188,098 by \$5,092. FYTD expenses of \$694,200 are

favorable to budgeted FYTD expenses of \$707,082 by \$12,882. This expense savings consists of approximately \$5,500 of expenses that may be spent later in the fiscal year.

#### Income

- Annual Fund contributions reported a negative variance to budget for the month of \$4,167. FYTD Annual Fund contributions of \$14,385 are below the budget of \$21,206 by \$6,821. There will be a year-end Annual Fund push during the months of November and December.

#### Expenses

- Salary, Wages & Benefits reported a positive variance for the month of \$5,586 primarily due to Outsourced Band costs being incurred in a previous month but budgeted in October.
- Other Expenses reported a positive variance to budget for the month of \$3,876 primarily due to a positive variance to budget of \$2,491 related to advertising. This expense savings is expected to be incurred during November.

\*Variances of \$3,000 or greater are noted.

**St. John Church**  
**Consolidated Statement of Financial Position**  
**as of October 31, 2017**

	October	FY17/18 September	August	FY16/17 June	FY15/16 June
<b>Assets</b>					
<b>Current Assets - Unrestricted</b>					
Cash and Investments	\$ 1,207,333	\$ 1,374,415	\$ 1,359,859	\$ 1,483,260	\$ 1,167,561
Accounts Receivable	40,056	39,730	42,773	48,751	90,476
Inventory	4,628	4,670	4,695	3,844	4,222
Prepaid Expenses	12,407	16,399	16,915	80,135	126,822
<b>Total Current Assets - Unrestricted</b>	<b>1,264,424</b>	<b>1,435,214</b>	<b>1,424,242</b>	<b>1,615,990</b>	<b>1,389,081</b>
<b>Current Assets - Restricted</b>					
Bond Sinking Fund	304,174	273,757	243,340	182,506	170,004
<b>Fixed Assets</b>					
Land	1,775,797	1,775,797	1,775,797	1,699,778	1,694,277
Buildings	23,420,947	23,420,947	23,420,947	23,437,616	23,431,544
Furniture/Fixtures/Technology	1,821,677	1,821,677	1,821,677	1,944,440	1,887,624
Capitalized Interest	46,465	46,465	46,465	46,465	46,465
Less Accumulated Depreciation	(15,195,623)	(15,195,623)	(15,195,623)	(14,646,529)	(13,868,940)
<b>Total Fixed Assets</b>	<b>11,869,263</b>	<b>11,869,263</b>	<b>11,869,263</b>	<b>12,481,770</b>	<b>13,190,970</b>
<b>Other Assets</b>					
Deferred Financing Costs	76,574	76,712	76,849	88,419	101,934
Other Assets	187,672	172,515	178,799	160,750	160,861
<b>Total Other Assets</b>	<b>264,246</b>	<b>249,227</b>	<b>255,648</b>	<b>249,169</b>	<b>262,795</b>
<b>Total Assets</b>	<b>\$ 13,702,107</b>	<b>\$ 13,827,461</b>	<b>\$ 13,792,493</b>	<b>\$ 14,529,435</b>	<b>\$ 15,012,850</b>
<b>Liabilities and Net Assets</b>					
<b>Current Liabilities</b>					
Accounts Payable	\$ 390,748	\$ 387,168	\$ 376,492	\$ 351,325	\$ 331,108
Accrued Expenses	209,467	211,612	206,876	231,953	445,860
Deferred Tuition and Revenue	307,525	344,063	328,528	459,356	446,952
Current Maturities of LT Debt	365,000	365,000	365,000	365,000	340,000
<b>Total Current Liabilities</b>	<b>1,272,740</b>	<b>1,307,843</b>	<b>1,276,896</b>	<b>1,407,634</b>	<b>1,563,920</b>
<b>Long-Term Liabilities</b>					
Bonds, Less Current Maturities	5,890,000	5,890,000	5,890,000	5,890,000	6,255,000
Swap Contract Liability	122,036	122,036	122,036	292,270	251,871
<b>Total Long-Term Liabilities</b>	<b>6,012,036</b>	<b>6,012,036</b>	<b>6,012,036</b>	<b>6,182,270</b>	<b>6,506,871</b>
<b>Other Liabilities</b>					
Interfund Payables/Receivables	688	413	413	-	-
<b>Total Liabilities</b>	<b>7,285,464</b>	<b>7,320,292</b>	<b>7,289,345</b>	<b>7,589,904</b>	<b>8,070,791</b>
<b>Net Assets</b>					
General Fund Operating	(713,544)	(605,887)	(604,869)	(515,148)	(907,038)
School Fund Operating	(432,989)	(421,343)	(403,723)	(458,495)	(541,443)
Building Fund	6,613,271	6,582,854	6,552,437	7,104,110	7,460,810
Unrealized Derivative Gain(Loss)	(122,036)	(122,036)	(122,036)	(292,270)	(251,871)
Mission 24-7	577,989	577,989	577,989	577,989	577,989
Launch	360,707	360,707	373,207	385,707	427,317
All Other	133,245	134,885	130,143	137,638	176,295
<b>Total Net Assets</b>	<b>6,416,643</b>	<b>6,507,169</b>	<b>6,503,148</b>	<b>6,939,531</b>	<b>6,942,059</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 13,702,107</b>	<b>\$ 13,827,461</b>	<b>\$ 13,792,493</b>	<b>\$ 14,529,435</b>	<b>\$ 15,012,850</b>

**St. John Church**  
**Summary Budgeted Statement of Activity**  
for the period ending October 31, 2017

Description	Budget Annual	Actual for Period	Budget for Period	Variance for Period	Actual YTD	Budget YTD	Var. Actual to YTD Budget Dollar
<b>MINISTRY FUND</b>							
General Offerings	\$ 5,280,000	\$ 405,517	\$ 471,583	\$ (66,066)	\$ 1,440,687	\$ 1,604,471	\$ (163,784)
<b>DEPARTMENTAL INCOME/EXPENSES</b>							
<b>PASTORAL OFFICE</b>							
Pastoral Office	(465,927)	(39,729)	(38,097)	(1,632)	(162,107)	(166,364)	4,257
Care Ministries	(24,511)	(1,366)	(1,294)	(72)	(7,555)	(7,918)	363
Stewardship	(13,908)	(1,163)	(834)	(329)	(3,372)	(2,946)	(426)
<b>TOTAL PASTORAL OFFICE</b>	<b>(504,346)</b>	<b>(42,258)</b>	<b>(40,225)</b>	<b>(2,033)</b>	<b>(173,034)</b>	<b>(177,228)</b>	<b>4,194</b>
<b>OPERATIONS</b>							
Facilities	(1,775,425)	(226,135)	(54,413)	(171,722)	(542,954)	(579,852)	36,898
Administration	(501,184)	(41,248)	(40,534)	(714)	(167,964)	(165,993)	(1,971)
Mortgage/Debt	(594,552)	(48,611)	(49,028)	417	(192,805)	(196,233)	3,428
School Tuition Assistance	(69,996)	(5,256)	(5,833)	577	(20,473)	(23,332)	2,859
Technology	(78,640)	(20,130)	(4,353)	(15,777)	(32,448)	(33,357)	909
Food Service	(76,693)	(7,243)	(5,212)	(2,031)	(29,383)	(28,573)	(810)
<b>TOTAL OPERATIONS</b>	<b>(3,096,490)</b>	<b>(348,622)</b>	<b>(159,373)</b>	<b>(189,249)</b>	<b>(986,027)</b>	<b>(1,027,340)</b>	<b>41,313</b>
<b>COMMUNITY ENGAGEMENT</b>							
Community Engagement	(92,761)	(5,571)	(5,824)	253	(29,446)	(30,055)	609
Missions	(154,564)	(4,562)	(6,487)	1,925	(38,626)	(63,977)	25,351
Communications	(342,637)	(26,596)	(27,640)	1,044	(105,678)	(118,149)	12,471
Worship & A/V/L Tech	(475,431)	(35,020)	(36,808)	1,788	(139,608)	(152,606)	12,998
<b>TOTAL COMMUNITY ENGAGEMENT</b>	<b>(1,065,393)</b>	<b>(71,748)</b>	<b>(76,759)</b>	<b>5,011</b>	<b>(313,358)</b>	<b>(364,787)</b>	<b>51,429</b>
<b>LIFEjourney / NEXT GENERATION</b>							
LIFEjourney Leadership	(214,124)	(15,921)	(17,492)	1,571	(64,988)	(69,254)	4,266
Family Forward	(6,880)	(121)	(250)	129	(973)	(4,160)	3,187
Children's Ministry	(166,403)	(14,253)	(15,012)	759	(53,992)	(53,414)	(578)
MS/HS Youth Administration	(134,238)	(11,045)	(11,005)	(40)	(45,183)	(44,218)	(965)
MS/HS Youth Programs	(7,109)	(1,689)	(2,097)	408	(5,940)	(4,958)	(982)
Adult Ministries	(6,499)	(710)	(488)	(222)	(1,621)	(2,781)	1,160
Small Groups	(74,661)	(6,177)	(5,806)	(371)	(23,366)	(24,393)	1,027
<b>TOTAL LJ/NG</b>	<b>(609,914)</b>	<b>(49,918)</b>	<b>(52,150)</b>	<b>2,232</b>	<b>(196,064)</b>	<b>(203,178)</b>	<b>7,114</b>
<b>NET MINISTRY FUND</b>	<b>\$ 3,857</b>	<b>\$ (107,028)</b>	<b>\$ 143,076</b>	<b>\$ (250,104)</b>	<b>\$ (227,795)</b>	<b>\$ (168,062)</b>	<b>\$ (59,734)</b>
<b>SCHOOL FUND</b>							
Income	\$ 2,105,456	\$ 171,360	\$ 166,454	\$ 4,906	\$ 719,707	\$ 698,356	\$ 21,351
Expenses	(2,125,136)	(183,006)	(188,098)	5,092	(694,200)	(707,082)	12,882
<b>NET SCHOOL FUND</b>	<b>\$ (19,680)</b>	<b>\$ (11,646)</b>	<b>\$ (21,644)</b>	<b>\$ 9,998</b>	<b>\$ 25,507</b>	<b>\$ (8,726)</b>	<b>\$ 34,233</b>

St. John Church  
Budgeted Income Detail  
for the period ending October 31, 2017

Description	Budget Annual	Actual for Period	Budget for Period	Variance for Period	Actual YTD	Budget YTD	Var. Actual to YTD Budget Dollar
<b>MINISTRY GIVING INCOME</b>							
General Offerings	\$ 5,280,000	\$ 405,517	\$ 471,583	\$ (66,066)	\$ 1,440,687	\$ 1,604,471	\$ (163,784)
<b>TOTAL MINISTRY GIVING INCOME</b>	<b>5,280,000</b>	<b>405,517</b>	<b>471,583</b>	<b>(66,066)</b>	<b>1,440,687</b>	<b>1,604,471</b>	<b>(163,784)</b>
<b>DEPARTMENTAL INCOME</b>							
<b>PASTORAL OFFICE</b>							
Pastoral Office	300	-	-	-	-	300	(300)
Care Ministries	1,770	415	600	(185)	1,345	780	565
<b>TOTAL PASTORAL OFFICE</b>	<b>2,070</b>	<b>415</b>	<b>600</b>	<b>(185)</b>	<b>1,345</b>	<b>1,080</b>	<b>265</b>
<b>OPERATIONS</b>							
Facilities	800	433	160	273	1,396	280	1,116
Administration	14,400	835	850	(15)	2,490	2,550	(60)
Investment Income (Interest Income)	8,000	854	660	194	3,384	2,620	764
Food Service	124,445	12,420	14,530	(2,110)	36,084	36,850	(766)
<b>TOTAL OPERATIONS</b>	<b>147,645</b>	<b>14,542</b>	<b>16,200</b>	<b>(1,659)</b>	<b>43,353</b>	<b>42,300</b>	<b>1,053</b>
<b>COMMUNITY ENGAGEMENT</b>							
Community Engagement	12,800	363	643	(280)	4,868	3,831	1,037
Missions	145,640	430	-	430	71,446	84,100	(12,654)
Communications	66,949	4,064	4,502	(438)	18,009	18,883	(874)
Worship & A/V/L Tech	36,500	1,671	1,837	(166)	4,930	7,495	(2,565)
<b>TOTAL COMMUNITY ENGAGEMENT</b>	<b>261,889</b>	<b>6,528</b>	<b>6,982</b>	<b>(454)</b>	<b>99,253</b>	<b>114,309</b>	<b>(15,056)</b>
<b>LIFEjourney / NEXT GENERATION</b>							
Family Worship Venue	-	-	-	-	165	-	165
Children's Ministry	40,150	385	250	135	554	1,400	(846)
MS/HS Youth Administration	1,500	-	125	(125)	-	500	(500)
MS/HS Youth Programs	46,550	17,495	14,000	3,495	18,278	14,350	3,928
Adult Ministries	14,200	1,565	1,125	440	3,736	2,125	1,611
<b>TOTAL LJ/NG</b>	<b>102,400</b>	<b>19,445</b>	<b>15,500</b>	<b>3,945</b>	<b>22,733</b>	<b>18,375</b>	<b>4,358</b>
<b>TOTAL MINISTRY FUND INCOME</b>	<b>\$ 5,794,004</b>	<b>\$ 446,446</b>	<b>\$ 510,865</b>	<b>\$ (64,419)</b>	<b>\$ 1,607,372</b>	<b>\$ 1,780,535</b>	<b>\$ (173,163)</b>
<b>SCHOOL INCOME</b>							
Tuition K-8	\$ 1,133,112	\$ 93,131	\$ 91,203	\$ 1,928	\$ 407,044	\$ 403,488	\$ 3,556
Tuition ECE	685,436	55,873	55,773	100	239,526	239,252	274
Tuition - Other	112,608	10,783	11,000	(218)	38,540	38,508	32
Annual Fund	89,706	4,833	9,000	(4,167)	14,385	21,206	(6,821)
PTL Support	90,000	-	-	-	-	-	-
Athletics	21,069	1,267	982	285	5,831	6,529	(698)
Learning Center Fees	9,550	1,200	1,100	100	1,200	2,200	(1,000)
Chapel/Mission Offerings	3,939	469	169	300	2,829	1,303	1,526
School Yearbooks	228	-	-	-	274	228	46
Field Trips	8,100	561	750	(189)	1,476	1,350	126
Budget Income Adjustment	(60,226)	-	(4,048)	4,048	-	(20,842)	20,842
Other Income	11,934	2,037	525	1,512	7,396	5,134	2,262
<b>TOTAL SCHOOL INCOME</b>	<b>\$ 2,105,456</b>	<b>\$ 170,153</b>	<b>\$ 166,454</b>	<b>\$ 3,699</b>	<b>\$ 718,500</b>	<b>\$ 698,356</b>	<b>\$ 20,144</b>

**St. John Church**  
**Budgeted Expense Detail**  
for the period ending October 31, 2017

Description	Budget Annual	Actual for Period	Budget for Period	Variance for Period	Actual YTD	Budget YTD	Var. Actual to YTD Budget Dollar
<b>DEPARTMENTAL EXPENSES</b>							
<b>PASTORAL OFFICE</b>							
Pastoral Office	\$ (466,227)	\$ (39,729)	\$ (38,097)	\$ (1,632)	\$ (162,107)	\$ (166,664)	\$ 4,557
Care Ministries	(26,281)	(1,781)	(1,894)	113	(8,901)	(8,698)	(203)
Stewardship	(13,908)	(1,163)	(834)	(329)	(3,372)	(2,946)	(426)
<b>TOTAL PASTORAL OFFICE</b>	<b>(506,416)</b>	<b>(42,673)</b>	<b>(40,825)</b>	<b>(1,848)</b>	<b>(174,379)</b>	<b>(178,308)</b>	<b>3,929</b>
<b>OPERATIONS</b>							
Facilities	(1,776,225)	(226,567)	(54,573)	(171,994)	(544,350)	(580,132)	35,782
Administration	(515,584)	(42,083)	(41,384)	(699)	(170,454)	(168,543)	(1,911)
Mortgage/Debt	(602,552)	(49,465)	(49,688)	223	(196,189)	(198,853)	2,664
School Tuition Assistance	(69,996)	(5,256)	(5,833)	577	(20,473)	(23,332)	2,859
Technology	(78,640)	(20,130)	(4,353)	(15,777)	(32,448)	(33,357)	909
Food Service	(201,138)	(19,663)	(19,742)	79	(65,467)	(65,423)	(44)
<b>TOTAL OPERATIONS</b>	<b>(3,244,135)</b>	<b>(363,163)</b>	<b>(175,573)</b>	<b>(187,590)</b>	<b>(1,029,381)</b>	<b>(1,069,640)</b>	<b>40,259</b>
<b>COMMUNITY ENGAGEMENT</b>							
Community Engagement	(105,561)	(5,934)	(6,467)	533	(34,314)	(33,886)	(428)
Missions	(300,204)	(4,992)	(6,487)	1,495	(110,072)	(148,077)	38,005
Communications	(409,586)	(30,660)	(32,142)	1,482	(123,687)	(137,032)	13,345
Worship & A/V/L Tech	(511,931)	(36,690)	(38,645)	1,955	(144,539)	(160,101)	15,562
<b>TOTAL COMMUNITY ENGAGEMENT</b>	<b>(1,327,282)</b>	<b>(78,276)</b>	<b>(83,741)</b>	<b>5,465</b>	<b>(412,611)</b>	<b>(479,096)</b>	<b>66,485</b>
<b>LIFEjourney / NEXT GENERATION</b>							
LIFEjourney Leadership	(214,124)	(15,921)	(17,492)	1,571	(64,988)	(69,254)	4,266
Family Forward	(6,880)	(121)	(250)	129	(1,138)	(4,160)	3,022
Children's Ministry	(206,553)	(14,638)	(15,262)	624	(54,546)	(54,814)	268
MS/HS Youth Administration	(135,738)	(11,045)	(11,130)	85	(45,183)	(44,718)	(465)
MS/HS Youth Programs	(53,659)	(19,184)	(16,097)	(3,087)	(24,218)	(19,308)	(4,910)
Adult Ministries	(20,699)	(2,275)	(1,613)	(662)	(5,357)	(4,906)	(451)
Small Groups	(74,661)	(6,177)	(5,806)	(371)	(23,366)	(24,393)	1,027
<b>TOTAL LJ/NG</b>	<b>(712,314)</b>	<b>(69,362)</b>	<b>(67,650)</b>	<b>(1,712)</b>	<b>(218,796)</b>	<b>(221,553)</b>	<b>2,757</b>
<b>TOTAL MINISTRY FUND EXPENSES</b>	<b>\$ (5,790,147)</b>	<b>\$ (553,475)</b>	<b>\$ (367,789)</b>	<b>\$ (185,686)</b>	<b>\$ (1,835,167)</b>	<b>\$ (1,948,597)</b>	<b>\$ 113,430</b>
<b>SCHOOL EXPENSES</b>							
Salary, Wages & Benefits	\$ (1,898,007)	\$ (166,771)	\$ (172,357)	\$ 5,586	\$ (610,727)	\$ (611,615)	\$ 888
Classroom Supplies, Materials & Equipment	(59,903)	(1,955)	(1,850)	(105)	(24,573)	(31,653)	7,080
Conferences, Education & Development	(5,160)	(1,473)	-	(1,473)	(1,726)	(1,500)	(226)
Technology Services, Hardware & Software	(64,504)	(5,576)	(4,591)	(985)	(31,696)	(27,776)	(3,920)
Standardized Testing	(4,000)	-	-	-	-	-	-
Athletic Events	(16,904)	(176)	(654)	478	(1,828)	(2,197)	369
Field Trips	(7,124)	(577)	(650)	74	(801)	(1,149)	348
Copier Expense	(12,788)	(1,649)	(1,250)	(399)	(4,614)	(4,188)	(426)
Bad Debt	(6,000)	-	-	-	-	-	-
Yearbooks	(250)	-	-	-	(250)	(250)	-
Missions	(2,700)	(2,065)	-	(2,065)	(2,215)	(150)	(2,065)
Fundraising Expense	(400)	-	(400)	400	-	(400)	400
Budget Expense Adjustment	10,217	-	295	(295)	-	(10,464)	10,464
Other Expenses	(32,613)	(1,265)	(5,141)	3,876	(14,270)	(14,240)	(30)
<b>TOTAL SCHOOL EXPENSES</b>	<b>\$ (2,100,136)</b>	<b>\$ (181,506)</b>	<b>\$ (186,598)</b>	<b>\$ 5,092</b>	<b>\$ (692,700)</b>	<b>\$ (705,582)</b>	<b>\$ 12,882</b>

**St. John Church**  
**Cash and Liquidity Position Summary**  
**as of October 31, 2017**

	October	FY17/18 September	August	FY 16/17 June	FY 15/16 June
<b>Cash and Investments</b>					
Total Cash and Investments *	\$ 1,207,333	\$ 1,374,415	\$ 1,359,859	\$ 1,483,260	\$ 1,167,561
<b>Fund Balances: Near Term Release</b>					
Mission 24-7	577,989	577,989	577,989	577,989	577,989
Launch	360,707	360,707	373,207	385,707	427,317
NEXT CapX Available for Expenditure	175,962	283,618	284,637	403,757	X
Missions Designated Gifts	14,172	21,166	21,790	52,943	68,046
	<u>1,128,830</u>	<u>1,243,480</u>	<u>1,257,623</u>	<u>1,420,396</u>	<u>1,073,352</u>
<b>Excess/(Underfunded) Balance pre Ongoing Funds</b>	78,503	130,935	102,236	62,864	94,209
<b>Fund Balances: Ongoing Funds</b>					
Parent Teachers League	22,932	21,180	15,619	19,315	60,662
Christ In Action	11,856	15,078	13,666	10,281	16,097
School of the Arts	11,298	10,736	10,150	14,828	10,478
Endowment Fund	33,680	33,675	33,663	31,360	29,998
Boy Scout Troop #782	20,410	23,281	23,297	23,932	18,868
All Other	44,124	39,416	39,832	39,462	40,156
Total Ongoing Fund Balances	<u>144,300</u>	<u>143,366</u>	<u>136,227</u>	<u>139,178</u>	<u>176,296</u>
<b>Excess/(Underfunded) Balance</b>	\$ (65,797)	\$ (12,431)	\$ (33,991)	\$ (76,314)	\$ (82,087)

	October	FY17/18 September	August	FY 16/17 June	FY 15/16 June
<b>Additional Liquidity Information</b>					
Sources:					
Line of Credit Availability	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000
Borrowings Outstanding	-	-	-	-	-
Available Liquidity	<u>1,000,000</u>	<u>1,000,000</u>	<u>1,000,000</u>	<u>1,000,000</u>	<u>1,000,000</u>

\* Per General Ledger  
 \*\* The following months have insurance proceeds which will be used for roof/HVAC repair & replacement by 09/2016 included in the cash balance.

June 2016	\$170,000
July 2016	\$135,699
Aug 2016	\$135,699
Sep 2016	\$101,341
Oct 2016	\$101,341
Nov 2016	\$101,341
Dec 2016	\$41,110
Jan 2017	\$41,110
Feb 2017	\$41,110
Mar 2017	\$41,110
Apr 2017	\$41,111
May 2017	\$35,289
June 2017	\$25,773
July 2017	\$25,773
Aug 2017	\$25,773
Sep 2017	\$0



**St. John Church**  
**Summary of Investments & Bank Accounts**  
**as of October 31, 2017**

Type	Institution	Length	Maturity	APY	Rate Type	Payout	Original Amount	Interest Earned To Date	Account Balance			
CD	Synchrony	12 months	03/29/18	1.35%	Fixed	Maturity	\$ 158,591.95	\$ 1,255.27	\$ 159,847.22			
			Total CD Investments							158,591.95	1,255.27	159,847.22
Cash	Petty Cash		N/A	N/A	N/A	N/A	N/A	N/A	1,050.00			
Checking	First Community CU		N/A	1.00%	Variable	Monthly	N/A	9.46	3,248.12			
Savings	First Community CU		N/A	0.00%	Variable	Monthly	N/A	-	10.00			
Steward Acct.	LCEF		Opened 03/02/09	0.875%	Variable	Monthly	N/A	94,592.08	713,390.26			
Checking	Fifth Third Bank		Opened 05/12/08	N/A	N/A	N/A	N/A	N/A	376,204.47			
Money Market	Fifth Third Bank		Opened 01/22/09	0.25%	Variable	Monthly	N/A	6,792.30	3,911.10			
			Total Bank Accounts							N/A	101,393.84	1,097,813.95
			Total Investments & Bank Accounts							N/A	\$ 102,649.11	\$ 1,257,661.17

\*Note - The Fifth Third Bank Checking Account earns a .20% Interest Credit Rate to offset operating fees charged to the account.  
 \*\* All balances shown are bank balances as of the date of the report. This report does not account for any deposits in transit or outstanding checks.

St. John Church  
Launch Reconciliation  
October 31, 2017

<b>Total Pledges</b>	\$ 3,044,854.00
<b>Total Participants</b>	2,068
<b>Total Family Units</b>	828
<b>Contributions</b>	
Contributions FY10/11	\$ 803,538.10
Contributions FY11/12	917,273.88
Contributions FY12/13	695,270.32
Contributions FY13/14	255,179.75
Total Contributions	<u>\$ 2,671,262.05</u>
<b>Expenses</b>	
<b>FY09/10</b>	
Campaign Expenses	\$ (24,196.88)
<b>FY10/11</b>	
Campaign Expenses	(101,425.38)
MF Staffing Expenses	(13,646.00)
Cambodia Expenses	(101,678.50)
<b>FY11/12</b>	
MF Staffing Expenses	(26,492.00)
Cambodia Expenses	(110,671.51)
Campaign Expenses	(3,948.06)
Technology Expenses	(121,069.09)
Belize Expenses	(10,000.00)
<b>FY12/13</b>	
Campaign Expenses	(962.42)
MF Staffing Expenses	(19,932.00)
Technology Expenses	(19,509.35)
Debt Reduction	(1,419,030.51)
Cambodia Expenses	(91,173.89)
St. John Missions	(29,700.00)
<b>FY13/14</b>	
Campaign Expenses	(2,524.45)
MF & SF Staffing Expenses	(79,988.04)
Technology Expenses	(61,595.34)
Debt Reduction	(165,000.00)
Cambodia Expenses	273,171.54
Angel Dormitory Expenses	(6,000.00)
St. John Missions	(27,863.00)
<b>FY14/15</b>	
MF Staffing Expenses	(6,338.01)
Debt Reduction	(20,000.00)
Angel Dormitory Expenses	(1,872.00)
Missions Director Staffing Expense	(13,932.00)
<b>FY15/16</b>	
MF Staffing Expenses	(38,568.00)
<b>FY16/17</b>	
MF Staffing Expenses	(15,648.00)
Stronghold Cambodia Expenses	(29,157.33)
Cambodian Legal Counsel Refund	3,195.00
<b>FY17/18</b>	
Stronghold Cambodia Expenses	(25,000.00)
Total Expenses	<u>\$ (2,310,555.22)</u>
 <b>Fund Balance</b>	 <u><u>\$ 360,706.83</u></u>

**St. John Church**  
**Launch Reconciliation**  
**Serve Others As We Go - Outside Missions**  
**October 31, 2017**

**Contributions**

Contributions FY10/11	\$ 136,601.48
Contributions FY11/12	155,936.56
Contributions FY12/13	118,195.95
Contributions FY13/14	43,380.56
Total Contributions	<u>\$ 454,114.55</u>

**Expenses**

Contributions to LCMS Ablaze! For Cambodia FY10/11	\$ (101,678.65)
Funding in Belize FY11/12	(10,000.00)
Contributions to LCMS Ablaze! For Cambodia FY11/12	(110,671.51)
Contributions to LCMS Ablaze! For Cambodia FY12/13	(91,173.89)
Reimbursement of funds from LCMS Ablaze! FY13/14	273,171.54
Angel Dormitory Expenses FY13/14	(6,000.00)
Angel Dormitory Expenses FY14/15	(1,872.00)
Stronghold Cambodia Expenses FY16/17	(29,157.33)
Reimbursement of unused fund from Camb. Legal Counsel	3,195.00
Stronghold Cambodia Expenses FY17/18	(25,000.00)
Total Expenses	<u>\$ (99,186.84)</u>

**Fund Balance**

\$ 354,927.71

17% of total contributions are designated to this objective.

LCMS Ablaze! will receive quarterly payments from St. John for use in Cambodia. These payments will equal 20% of total Launch contributions during the quarter. LCMS will then refund to St. John 30% of that payment to use for missions that St. John chooses. Of the 30% refunded, half will go to this objective and half will go to the St. John Missions objective.

**Original Launch Presentation**

\$850k to be distributed to current mission projects in the city of St. Louis and Belize and through the mission efforts of the LCMS Ablaze! Campaign. Pastor Garrett and the Strategic Leaders will work closely with LCMS national leaders to ensure that two to four mission projects are adopted that reflect the mission and values of SJ's congregation. These projects will be specific mission efforts with which we can form an ongoing association over the course of the campaign and hopefully beyond.

**Additional Cambodia Funding**

In the fall of 2011 an option to give directly to the efforts in Cambodia was created. The primary purpose of this option is to engage our community and other churches in our mission efforts in Cambodia. It also allows people within our ministry to give directly to Cambodia, over and above their commitment to Launch. The current balance of this option is \$2,603. This money will go directly to our efforts in Cambodia.

St. John Church  
Mission 24/7 Reconciliation  
October 31, 2017

**Contributions**

Contribution FY06/07	\$ 410,914.38
Contribution FY07/08	1,160,052.35
Contribution FY08/09	798,230.27
Contribution FY09/10	603,546.62
Contribution FY10/11	46,556.88
Contribution FY11/12	1,060.00
Contribution FY12/13	5,551.50
Total Contributions	<u>\$ 3,025,912.00</u>

**Expenses**

Campaign Expenses FY06/07	\$ (181,804.57)
Campaign Expenses FY07/08	(6,299.37)
Campaign Expenses FY08/09	-
Campaign Expenses FY09/10	(2,995.21)
Campaign Expenses FY10/11	(73.16)
Commons A Remodel FY08/09	(1,152.00)
Commons A Remodel FY09/10	(45,965.93)
Debt Reduction Payment FY12/13	(1,072,513.00)
Voter Approved Sinking Fund Payments FY09/10	(369,831.28)
Voter Approved Sinking Fund Payments FY10/11	(329,938.98)
Voter Approved Sinking Fund Payments FY11/12	(299,897.46)
Voter Approved Sinking Fund Payments FY12/13	(137,452.42)
Total Expenses	<u>\$ (2,447,923.38)</u>

**Fund Balance**

\$ 577,988.62