

Welcome to the

SPRING CONGREGATIONAL MEETING

AGENDA

- ✦ Welcome – Joe Lubberda
- ✦ Opening Devotion – Chris Toomey
- ✦ Board Nominations – Joe Lubberda
- ✦ Ministry Update & Vision Casting – Dion Garrett
- ✦ Financial / Budget Presentation – Jeff Cook
- ✦ Other Business / Q&A – Joe Lubberda
- ✦ Closing Prayer – Dion Garrett

OPENING DEVOTION

Chris Toomey

LIFEjourney Director







DREAMCENTER

M
DIFFEREN

ACE

HEALTHY HO...



Letters
FROM
HOME

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LETTERS
FROM
HOME







It's hard to believe sometimes.
He. What's the best way for
parents to explain this?

How about?
1-800-5140

It is hard to face
life. What's the best
parents to

BOARD OF DIRECTORS NOMINATIONS

Joe Luberda

Board of Directors President

BOARD OF DIRECTORS MEMBERS

Name	Current Position
Joe Luberda	President
Ebenezer Satyaraj	Vice-President
Scott Thompson	Treasurer
Mike Speichinger	Secretary
Chris Arft	At Large
Karen Brown	At Large
Mindy Jeffries	At Large
Scott Morris	At Large
Neal Weber	At Large
Dion Garrett	Senior Pastor
Jeff Cook	CFO

BOARD OF DIRECTORS NOMINATIONS

- ✦ Ebenezer Satyaraj Vice-President
- ✦ Scott Thompson Treasurer
- ✦ Chris Arft At Large
- ✦ Karen Brown At Large
- ✦ Mindy Jeffries At Large

MINISTRY UPDATE & VISION CASTING

Dion Garrett
Senior Pastor

“WHAT’S NEXT?”

- ✦ Year One: We are on a great trajectory!
- ✦ Now: It’s time to talk about our future.
- ✦ Coming this fall: A two-year vision called
NEXT: Lean In, Step Up, Break Out!

NEXT: LEAN IN, STEP UP, BREAK OUT!

- ✦ Pursue People Like Never Before.
- ✦ Mobilize the Next Generation of World Changers.
- ✦ Take Our Campus to the Next Level.

PURSUE PEOPLE LIKE NEVER BEFORE

- ✦ Conduct in-depth research into our community.
- ✦ Commit to invest deeply in mission through our mission partners.
- ✦ Hire a Community Engagement Director.
- ✦ Move forward the work of CIA.
- ✦ Resource and support our staff leaders who make all this possible.

MOBILIZE THE NEXT GEN OF WORLD CHANGERS

- ✦ Invest in the tremendous growth and life-changing impact of Children's and Student ministry.
- ✦ Renovate nursery spaces with better ambiance and security.
- ✦ Create a clearer, more welcoming entry point to Children's Ministry from the Commons.

TAKE OUR CAMPUS TO THE NEXT LEVEL

- ✦ Better street identification.
- ✦ Clearer entry point, “Sense of arrival.”
- ✦ Sanctuary and lobby cosmetic updates.
- ✦ Sanctuary building infrastructure updates.
- ✦ Space for connecting and gathering in the lobby and commons.

HOW DO WE GET FROM HERE TO THERE?

- ✦ People give generously to a compelling vision.
- ✦ God has given us \$11million of work to do in the next 2+ years.
- ✦ Capital campaigns aren't the only way.
 - ✦ “Over and above” only applies if you're already giving.
 - ✦ New givers, Christians, are confused.
 - ✦ The capital vision often trumps the core vision.
 - ✦ Peter gets robbed to pay Paul.

INTRODUCING ONE FUND

- ✦ We will be casting vision for all that God is calling us to do in the next two years.
- ✦ Our vision includes all existing ministries, to make them all more effective, plus capital improvements.
- ✦ All of our giving over the next two years will be a part of the NEXT initiative and go into one fund.
- ✦ We will fund everything we do locally, regionally, nationally, and globally through NEXT.
- ✦ 100% participation is our goal.

NEXT: LEAN IN, STEP UP, BREAK OUT!

Recap & Questions

FINANCIAL / BUDGET PRESENTATION

Jeff Cook

Director of Operations/CFO

OVERVIEW

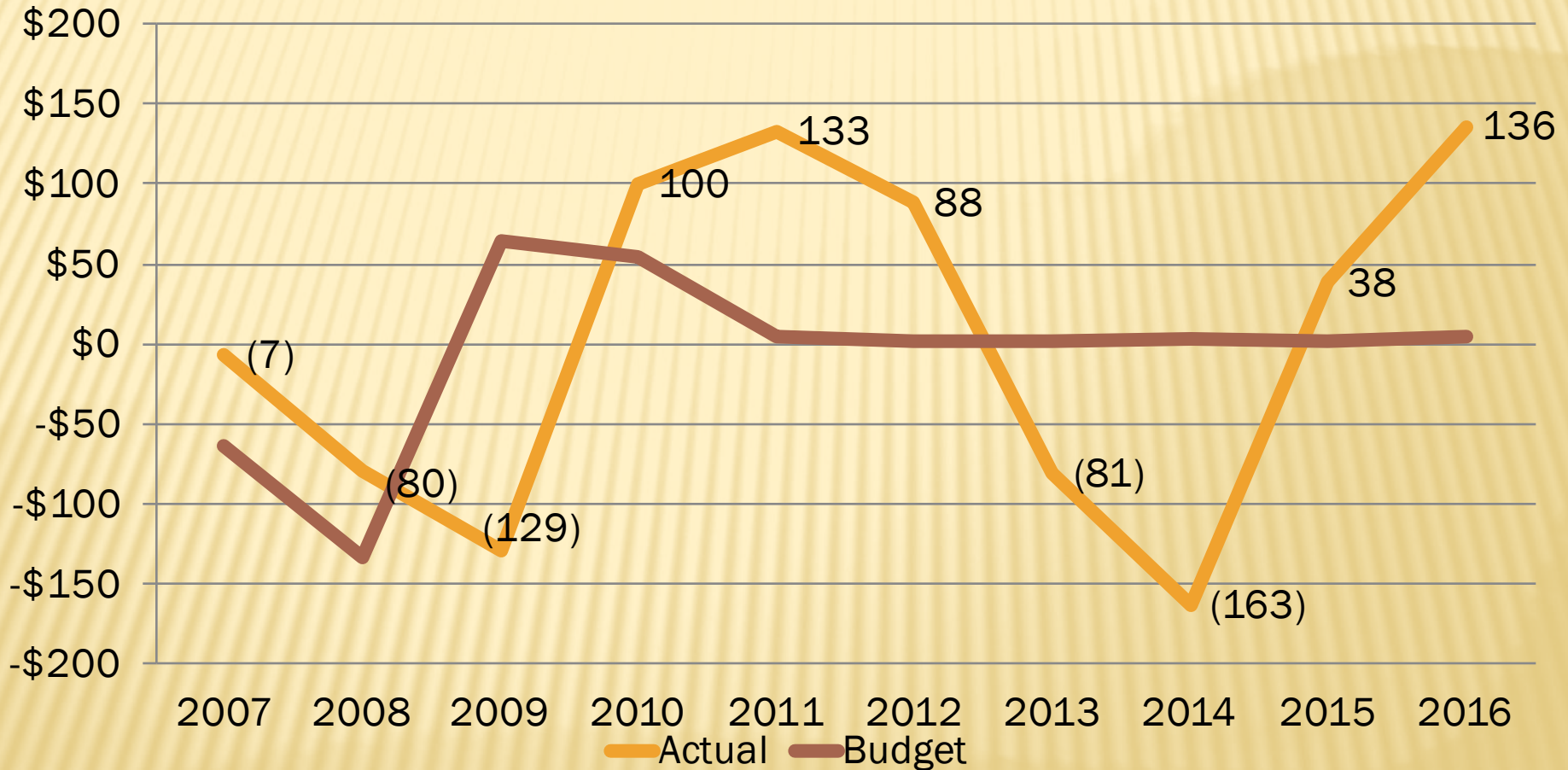
- ✦ Summary Presentation
- ✦ Amounts are in thousands (000)'s
- ✦ Year refers to the end of the Fiscal Year (June 30)
- ✦ Amounts do not include non-cash expenses such as depreciation
- ✦ Primary Funds are Ministry Fund and School Fund

MINISTRY FUND – CURRENT YEAR

Ministry Fund	Budget	Forecast	Fav/(Unfav)
Giving	\$3,812	\$3,699	(\$113)
Other Income	640	639	(1)
Operating Expenses	2,490	2,408	82
Ministry Expenses	1,957	1,794	163
Surplus/(Deficit)	\$5	\$136	\$131

*Forecast is based on actual results through April 2016.

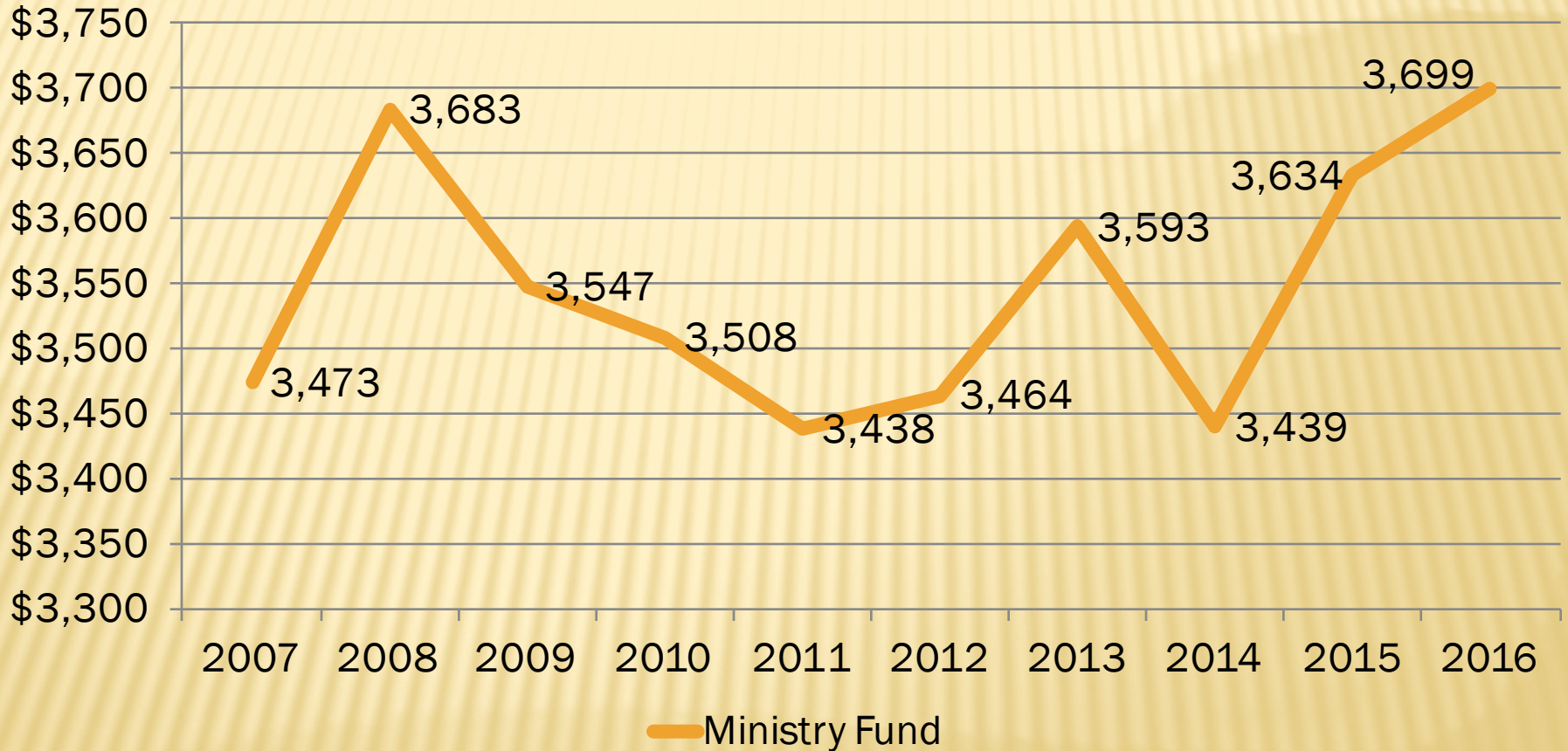
MINISTRY FUND SURPLUS/(DEFICIT)



*2016 amount is a forecast based on actual results through April 201.

GIVING

Ministry Fund



*2016 amount is a forecast based on actual results through April 2016.

GIVING TRENDS

- ✦ Ministry Fund giving through FYTD April 2016 is \$32,351 higher than it was at the same time last year.
- ✦ Ministry Fund giving is forecasted to end the fiscal year \$64,415 or 1.7% higher than last year.

EXPENSE TRENDS

- ✦ Ministry Fund expenses FYTD April 2016 of \$3,450k are lower than FYTD budgeted expenses of \$3,616 by \$166k.
- ✦ Ministry Fund expenses are forecasted to end the fiscal year \$245k below budget.

FY15/16 BUDGET TO FORECAST COMPARISON

✦ FY15/16 Budgeted Surplus	\$5
✦ Giving Negative Variance	(113)
✦ Other Income Negative Variance	(1)
✦ Expense Positive Variance	<u>245</u>
✦ FY15/16 Forecasted Surplus	\$136

FY16/17 BUDGET CHANGES

✦ FY15/16 Forecasted Surplus	\$136
✦ Giving Increase	205
✦ NEXT Giving Increase	620
✦ Other Income Decrease	(122)
✦ Operating Expense Increase	(508)
✦ Ministry Expense Increase	<u>(327)</u>
✦ FY16/17 Budgeted Surplus	\$4

INCOME PROJECTION FACTORS

- ◆ External

- ◆ Economic Forecasts
- ◆ Unemployment Rate Projections
- ◆ Interest rate environment
- ◆ Changes in disposable income
- ◆ Tax law changes
- ◆ Number of Sundays in the fiscal year

INCOME PROJECTION FACTORS

- ✦ Internal
 - ✦ Calendaring of major holidays
 - ✦ Attendance trends
 - ✦ Giving trends
 - ✦ Giving messaging

OTHER INCOME

- ✦ The Ministry Fund budget consists of over \$500k of other income.
- ✦ Numerous sources
 - ✦ Missions
 - ✦ Food Service
 - ✦ Event and Activity fees
- ✦ These funds are monitored with the same diligence as giving.

FY16/17 BUDGETED EXP. VS. FY15/16 FORECAST

✦ Capital Improvements	\$435
✦ Salary, Benefits, Taxes & Overhead	270
✦ Missions	42
✦ Community Engagement	29
✦ Bond Principal Payment	28
✦ Tech A/V/L Equipment	(14)
✦ Information Technology	(27)
✦ Various Increases/Decreases, net	<u>73</u>
✦ FY16/17 Exp. Inc. vs. CY Forecast	\$836

MINISTRY FUND TRENDING

	FY11/12 Actual	FY12/13 Actual	FY13/14 Actual	FY14/15 Actual	FY15/16 Forecast*	FY16/17 Budget
Giving Income	\$3,464	\$3,558	\$3,439	\$3,634	\$3,699	\$4,524
Expenses**	3,376	3,639	3,602	3,596	3,563	4,520
Surplus/(Deficit)	\$88	(\$81)	(\$163)	\$38	\$136	\$4

	FY11/12 Budget	FY12/13 Budget	FY13/14 Budget	FY14/15 Budget	FY15/16 Budget	FY16/17 Budget
Surplus/(Deficit)	\$2	\$2	\$3	\$2	\$5	\$4

*FY15/16 forecast based on actual results through April 2016.

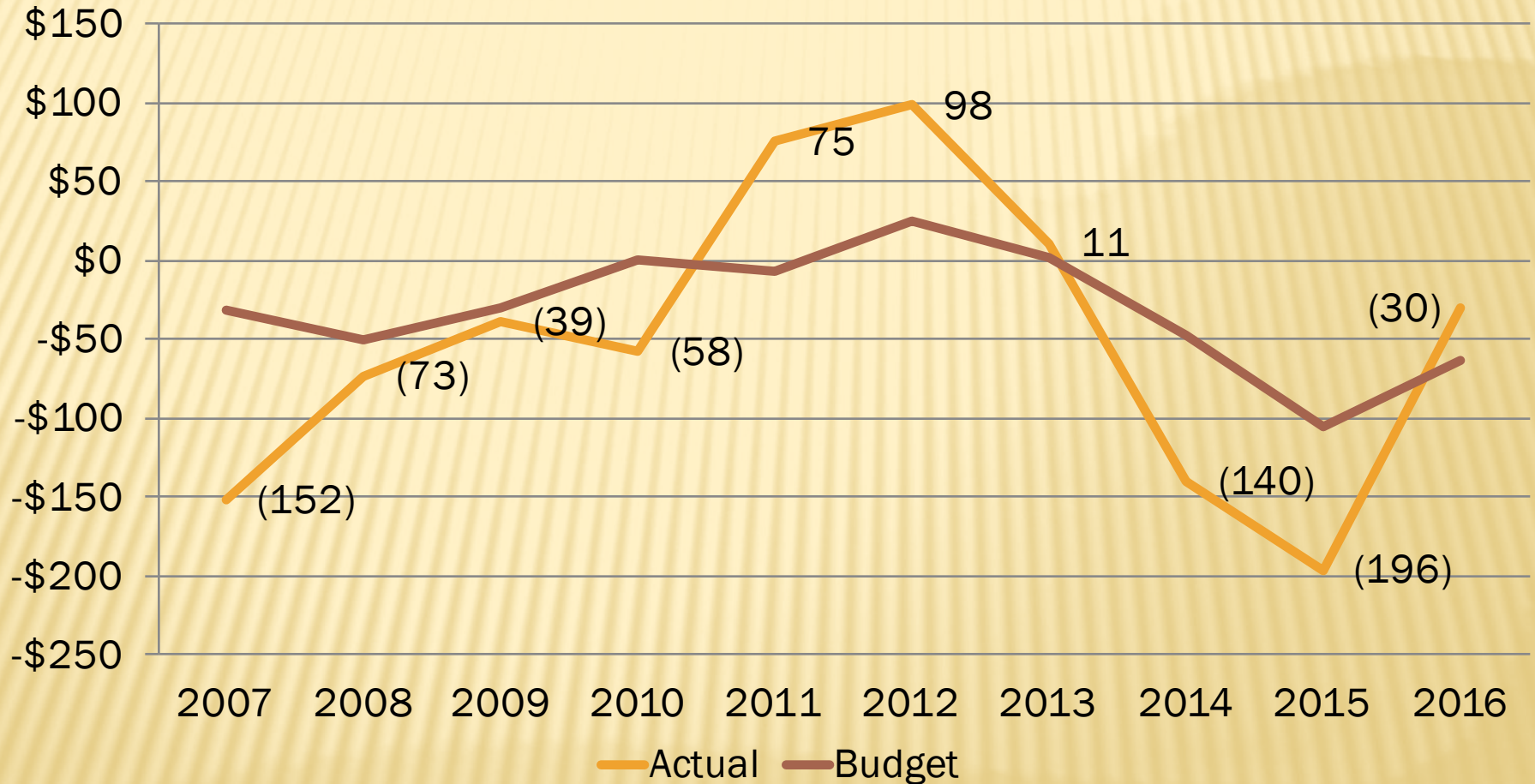
**Expenses are net of Other Income

SCHOOL FUND - CURRENT YEAR

School Fund	Budget	Forecast	Fav/(Unfav)
Tuition ECE – 8 th Grade	\$1,865	\$1,832	(\$33)
Third Source Funding	200	229	29
Other Income	166	157	(9)
ECE – 8 th Grade Expenses	1,862	1,876	(14)
Other Expenses	433	372	61
Surplus/(Deficit)	(\$64)	(\$30)	\$34

*Forecast is based on actual results through April 2016.

SCHOOL FUND SURPLUS/(DEFICIT)



*2016 amount is a forecast based on actual results through April 2016.

SCHOOL FUND TRENDING

	FY11/12 Actual	FY12/13 Actual	FY13/14 Actual	FY14/15 Actual	FY15/16 Forecast	FY16/17 Budget
Tuition ECE – 8 th	\$2,173	\$2,021	\$1,905	\$1,846	\$1,832	\$1,810
3 rd Source Funding	174	184	199	200	229	200
Other Income	200	159	163	168	157	146
ECE-8 th Expenses	2,093	2,056	2,067	2,019	1,876	1,816
Other Expenses	356	297	340	388	372	409
Surplus/(Deficit)	\$98	\$11	(\$140)	(\$193)	(\$30)	(\$69)

	FY11/12 Budget	FY12/13 Budget	FY13/14 Budget	FY14/15 Budget	FY15/16 Budget	FY16/17 Budget
Surplus/(Deficit)	\$25	\$2	(\$48)	(\$106)	(\$64)	(\$69)

*FY15/16 forecast is based on actual results through April 2016.

BUDGETING FACTORS

- ✦ Marketplace Competition
- ✦ Rollover of Current Students
- ✦ Economic Forecasts
- ✦ Marketing
- ✦ Early Childhood Option Demand
- ✦ Staffing

FY16/17 BUDGET CHANGES

✦ FY15/16 Forecasted (Deficit)	(\$30)
✦ Third Source Funding Decrease	(29)
✦ Tuition ECE-8 th Decrease	(22)
✦ Other Income Decrease	(11)
✦ ECE-8 th Expense Decrease	60
✦ Other Expenses Increase	<u>(37)</u>
✦ FY16/17 Budgeted Deficit	(\$69)

ADDITIONAL INFORMATION AND Q & A

- ✦ Check out our website for more information
 - ✦ Board Reports including Financial Statements
 - ✦ Audit Reports
 - ✦ Congregational Meeting Slides

- ✦ www.stjstl.net
 - ✦ About
 - ✦ Church Business

OTHER BUSINESS AND Q&A

Joe Lubberda

Board of Directors President

CLOSING PRAYER

Dion Garrett
Senior Pastor